

The Business of Marijuana *in Michigan*



JUNE 20 & 21, 2019

DOWNTOWN COURTYARD BY
MARRIOTT GRAND RAPIDS

Grand Rapids, MI

ACCREDITATION

IL MCLE,

(see inside for details)

**Contact our office
and we will apply for
credits needed**

THE SEMINAR GROUP ~ RAISING THE BAR OF CONTINUING LEGAL AND PROFESSIONAL EDUCATION

Seminar Overview

This seminar will cover topics directly related to Michigan's medical and adult use cannabis laws and regulations under the 2008 Michigan Medical Marijuana Act (MMMA), the 2016 Medical Marijuana Facilities Licensing Act (MMFLA) and the 2018 Michigan Regulation and Taxation of Marijuana Act (MRTMA). Discussions will include a brief history of Michigan legalization, the status of the Federal and state law conflict, income taxation and marijuana income under IRC 280E, real estate and land use, intellectual property protection, banking, investing in the industry, a CBD and hemp update, Canadian cannabis, the appeal process for application denials, and tribal marijuana legalization. Attendees will hear directly from leading practitioners about the current laws and regulations and how they impact the industry.

Who Should Attend:

Accountants
Attorneys
Financial Planners
Land Planners
Real Estate Brokers
Municipal Employees
Tribal Members
Government Employees

Marijuana Thursday, June 20, 2019

9:00 Introduction and Overview – Day One

EDT

Robert A. Hendricks, Program Chair

Wrigley Hoffman & Hendricks PC/Cannalex Law

9:10 Federal v. State Conflict

Updates on the implementation of the Michigan Regulation and Taxation of Marihuana Act and associated administrative rules; State legislative and administrative developments concerning cannabis; Federal legislative and administrative developments concerning cannabis.

Robert A. Hendricks

Wrigley Hoffman & Hendricks PC/Cannalex Law

9:30 Taxes and the Treatment of Cannabis Income

Analysis of IRC Sec. 280E; Case law; Audits; State tax considerations; New trends; Corporate structures and strategies.

Marc E. Seyburn

Seyburn Law PLLC

10:15 Break

10:30 Real Estate and Land Use

Trends in closing (underwriter requirements): Land use/zoning; Lease options

Michelle R.E. Donovan

Butzel Long

11:15 Intellectual Property

What are “Marijuana Trademarks”? How do marijuana trademark marks differ from other trademarks? What to consider when choosing a marijuana trademark? Federal vs. State trademark registrations; Other brand protection mechanisms; Due diligence and actual registration; IP licensing and controversy.

Travis Copenhaver

Cannabis Legal Group

12:00 Midday Break

1:15 Marijuana Banking

Federal Anti-Money Laundering laws and analysis of 2014 Department of Treasury guidelines; Is bank financing possible? What kind of due diligence should a financial institution undertake with marijuana entrepreneurs? What advice should attorneys give to clients about the banking “epidemic”?

Craig A. Aronoff

Aronoff Law

2:00 Investing in the Cannabis Industry

How to raise money in Michigan’s medical marijuana industry? What should a solid medical marijuana PPM contain? What should the “Disclaimer” section disclose? What liability exists for investors? What kinds of questions should investors be asking? How should an investment deal be structured in the medical marijuana industry? Is that deal the same in every state?

Matthew W. Bower

Varnum LLP

2:45 Break

3:00 Navigating Marijuana Contracts and Agreements

Legal issues and potential pitfalls when entering in to marijuana contracts and agreements, including operational based contracts, service provider contracts and expansion driven agreements with other marijuana companies or ancillary related businesses; Regulatory compliance; Dispute resolution options; Intellectual property issues; Commercial real estate; Other general contract law considerations.

Benjamin M. Sobczak

Dickinson Wright PLLC

4:00 Start Up Considerations for Cannabis Businesses

Governmental Relations: State statutes and administrative rules implementation and local government lobbying to opt into the commercial marijuana laws (MMFLA and MRTMA); Application development; Regulatory compliance; New entrant consulting; Property acquisition.

Eric Foster, Group Director, Strategy and Business Development

Banks & Company LLC

5:00 Adjourn

Marijuana Friday, June 21, 2019

9:00 Introduction and Overview - Day Two

EDT

Robert A. Hendricks, Program Chair

Wrigley Hoffman & Hendricks PC/Cannalex Law

9:05 CBD and Hemp Update

Discussion of the legal status of hemp and products containing cannabidiol (CBD) derived from hemp under federal law; Examining the Controlled Substances Act’s definition of “marihuana” and how it has allowed for the import of products containing hemp and CBD; Analysis of the various approaches states take to regulate the cultivation of industrial hemp and the distribution of CBD.

Jessica Wasserman

Greenspoon Marder LLP; Washington, DC

Shoran R. Williams

Wrigley Hoffman & Hendricks PC/Cannalex Law

10:00 Emerging Canadian Cannabis; What does Legalization Look Like?

What does the legal framework look like in Canada? How did they get to where they are today? What lessons, trends and developments has Canada seen since it legalized the recreational use of cannabis on October 17, 2018?

Andrew J. Wilder

Torkin Manes LLP; Toronto, ON, --

10:45 Break

11:00 “Appeal” Process in Application Denials

How is the Public Investigative hearing an “Appeal”? What is the scope of the hearing? What is the “record” for the hearing? What is role of the Board after the hearing? Is there a next step after the “Appeal”?

Thomas A. Hoffman

Wrigley Hoffman & Hendricks PC/Cannalex Law

11:45 Cannabis on Tribal Lands

Federal cannabis law and policy and tribes; Michigan cannabis law and tribes; Industrial hemp; Other legal considerations.

Courtney F. Kissel

Dykema Gossett PLLC

12:30 Adjourn

Faculty - Marijuana



Robert A. Hendricks, Program Chair, partner with Wrigley Hoffman & Hendricks PC/Cannalex Law, is a cannabis business attorney in Grand Rapids where he has practiced law since 1984. He and his partners created Cannalex Law in 2014 to advise medical marijuana businesses in compliance with the Michigan Medical Marijuana Act and the Medical Marijuana Facilities Licensing Act.



Craig A. Aronoff, founder of Aronoff Law and Hayat Consulting Group, focuses on the business of cannabis. He works with cannabis business entrepreneurs, municipalities, caregivers, and patients on licensing strategy, business planning, industry segmentation, entity formation, real estate acquisitions or tenancy, municipal ordinances, licensing preparation, application packages, and industry advocacy.



Matthew W. Bower is a partner on the Business and Corporate Services Practice Team, and participates on both the Startup and Emerging Companies and Intellectual Property Practice Teams with Varnum LLP. His practice focuses on corporate formation and organization, venture financings, joint ventures, mergers and acquisitions, corporate governance, securities law, and intellectual property protection.



Travis Copenhaver is a senior associate attorney with the Cannabis Legal Group. He has significant experience in promoting the Medical Marijuana Facilities Licensing Act, and has provided dozens of municipal presentations to city council, trustee, and planning commission meetings throughout the state. In addition to cannabis services, he is also a seasoned trademark attorney.



Michelle R.E. Donovan is a shareholder in Butzel Long's Bloomfield Hills office. As a member of the Corporate and Real Estate Department, she represents clients both locally and nationally in all areas of real estate, including mortgage and deed fraud, construction liens, eminent domain, property tax appeals, title insurance, and municipal issues. She is co-chair of the firm's Cannabis Law Specialty Team.



Eric Foster is the Group Director of Strategy and Business Development, Cannabis Practice Group, with Banks & Company LLC. He has 27 years' experience in regulatory policy, business development, community engagement, government affairs and talent management.



Thomas A. Hoffman, partner with Wrigley Hoffman & Hendricks PC/Cannalex Law, has extensive experience as a trial lawyer in real estate and construction law since 1980. His clients include contractors, homeowners, title insurance companies, lending institutions, subcontractors and suppliers. While he maintains an active litigation practice, his practice also includes marijuana law, mediation and arbitration services.



Courtney F. Kissel is a member with Dykema Gossett PLLC. She primarily focuses on government policy, including administrative law, state constitutional law, election law, insurance law, Indian law, and public utility law. She also practices in the area of public finance.



Marc E. Seyburn, founder of Seyburn Law PLLC, has been developing his professional skills for over 25 years, which has allowed him to cultivate his unique talents as a creative thinker in legal, tax and financial planning. His primary technical expertise is in structural planning, partnership taxation, estate planning, jet acquisition structuring, cash flow modeling, and analyzing and structuring investment opportunities.



Benjamin M. Sobczak is a commercial litigation partner at Dickinson Wright PLLC. Presently, he oversees the business formation, financing and application process for several of the firm's Michigan focused cannabis clients. In addition, he has provided regulatory and application-preparation support to Dickinson Wright cannabis clients in California, Nevada, Ohio, Florida, New Jersey and New Hampshire.



Jessica Wasserman is a partner in the International, Government Relations and Cannabis Law practice groups at Greenspoon Marder LLP. She has extensive experience in politics, lobbying, regulatory advocacy and law. She has held senior positions in the Executive Branch involving international economic and trade policy, at the Department of Commerce and Department of Agriculture.



Andrew J. Wilder, partner at Torkin Manes LLP, heads up both the Corporate Finance and the Cannabis Law Groups. He has over 20 years' experience assisting early stage and established businesses. His expertise in the cannabis sector includes acquisitions and dispositions, corporate governance, raising capital and debt, public listings, joint ventures, commercial contracts and navigating the complex regulatory framework.



Shoran R. Williams serves as Counsel to Wrigley Hoffman & Hendricks PC/Cannalex Law. For nearly a decade she was a senior trial attorney with the largest publicly held personal lines insurer in the United States and in 2015 established her own Atlanta-based firm Reid Williams, where she served as first chair attorney for hundreds of jury and bench trials. She also specializes in Michigan cannabis law.

Marijuana

Credits

IL MCLE

This program has been approved by the Illinois MCLE Board for 9.25 hours of credit (Live Credits for In Person Attendance & Webcast). Credits for recorded courses not available.

Other Credits

Contact our office for accreditation in other states

Location

Downtown Courtyard by Marriott Grand Rapids

11 Monroe Avenue NW
Grand Rapids, MI 49503

Phone: 1-616-242-6000

The seminar is located in Kent Room. Please call the venue for directions/questions.

PARKING

On-site parking is available. Please contact the venue for current rates.

Fees

Live Seminar:

Attorney	\$579.00
Government / Tribal / Non-Profit	\$479.00
Other Professionals	\$479.00
Student / Professor	\$379.00
Day One	\$441.31
Day Two	\$282.44

Live Webcast:

Attorney	\$579.00
Government / Tribal / Non-Profit	\$479.00
Other Professionals	\$479.00
Student / Professor	\$379.00
Day One	\$441.31
Day Two	\$282.44

Pre Order On Demand:

All Sessions	\$579.00
Single Session	\$99.00

Pre Order MP3 Download:

All Sessions	\$579.00
Single Session	\$99.00

Pre Order DVD Homestudy:

All Sessions	\$629.00
--------------	----------

Pre Order CD Homestudy:

All Sessions	\$629.00
--------------	----------

Pre Order Materials Download:

All Sessions	\$209.00
--------------	----------

Pre Order Printed Materials:

All Sessions	\$239.00
--------------	----------

Go to our website to register:

www.TheSeminarGroup.net or call our office at 800-574-4852 or 206-463-4400. You can also contact us at info@theseminargroup.net or by mail to The Seminar Group, P.O. Box 523, Vashon, WA 90870.

CANCELLATION POLICY: We will refund your tuition, less a \$50 cancellation charge, if we receive your cancellation by 6/14/19. No refunds will be given after this date. Please note that if you do not cancel by the deadline and/or do not attend, you are still responsible for payment.

Register at

TSGregistration.net/6003